# Assertiveness in Action

**Duration**: 1 day

Objective:

At the end of this, Assertiveness Skills training course participants will be able to:

- o Explain what assertiveness is and what it means for us and those around us
- Appreciate that everyone has rights as an individual and that you can stand by those rights
- Take a positive approach in communicating more effectively
- Improve their self-esteem
- Appreciate which words to use to get the most out of interactions with others
- Follow a set process for approaching situations in an assertive manner

### Content:

What is Assertiveness? – A series of activities relating to what assertiveness means and, perhaps more importantly, what it means to the participants.

**My Assertiveness Goals** – A chance for the participants to review what they want to get out of the session and where they would like to end up with regard to their approach to assertiveness.

**How Assertiveness Works** – A look at human reactions and the reasoning behind them culminating in an activity that looks at the participants own observations in relation to assertive behaviour.

**My Assertive Rights** – A review of the rights we have as individuals followed by a commitment to the rights by the participants.

**Taking a Positive Approach** – Looking at key methodology, including:

# - Giving and Receiving Compliments

A review of typical responses to compliments and their negative consequences, followed by an opportunity to develop new, positive responses.

## - Improving Self-Esteem

An in-depth review of each individual's positive aspects.

## - New Challenges

A set of challenges to take participants out of their comfort-zone and into the realm of possibilities.

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### - Effective Communication

A look at what makes effective communication with some modelling of behaviours.

**Approaching Assertiveness** – A look at the four cornerstones of being assertive with a chance to practice these behaviours.

The Words You Use – Understanding the key areas of effective communication. Covering the areas of; Disclosing Your Feelings, Being Clear, Being Persistent, Empathising and Working Towards a Wise Outcome.

**Preparing to Be Assertive** – A chance to understand and practice a set process of 'scripting' in order to develop an effective and natural approach to assertive interactions.

**Assertive Review** – An activity that solidifies the reasoning behind wanting to become assertive, whilst demonstrating that it is not an unachievable outcome.